

Steven Wood
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Board Experience

Cortland Associates, Inc.
Advisory Board Member

January 2016 – Present

Tri-annual participation in investment advisory committee for \$1 billion investment advisor, with distinguished finance, industrial and economic experts.

Leonardo SpA
Non-Executive Director

May 2023 – May 2026

Public board member for \$22 billion revenue company based in Italy, U.K and U.S. Key initiatives include accelerating commercial development & revenue growth to at least industry averages, reducing overhead costs to improve profit margins and free-cash-flow generation, improve capital allocation by introducing ROIC-based framework for capital spending, strategic alternatives for non-core businesses, and finally to improve disclosures and work to regain capital markets trust through better communication, renumeration and sound capital discipline.

CTT – Correios De Portugal S.A.
Non-Executive Director

May 2019 – May 2026

Public board member for \$1.5 billion revenue company in Portugal. Key initiatives include the Spanish division turnaround from over a decade of losses to profitability, striking a new government contract that restored pricing power for regulated mail, optimizing the balance sheet, bringing a new capital allocation framework along with the first share repurchase program in the country that led to a cancellation of shares. Further initiatives include increasing disclosures and commitments to capital markets for medium-term plan, which calls for quadrupling operating profit from starting point, from a prior history of flat revenue and declining profitability.

MEI Pharma
Non-Executive Director

October 2023 – August 2025

Public board member of a biotech company. Key initiatives include leading a strategic alternatives process that maximized value for shareholders despite drug development falling short of high internal goals. Mandate ended a couple months after a successful conclusion to that process, to ensure an orderly transition to new directors.

Professional Experience

GreenWood Investors
Founder, CEO, CIO

December 2010 – Present

Steven founded GreenWood Investors in 2010 based on core beliefs that great investment returns require a concentrated group of only the most opportunistic securities and must look beyond short-term results. Steven leads the GreenWood team, which conducts thorough research on the global opportunity set, prioritized by its ranking framework. This style and framework results in a concentrated portfolio of great managers building under-appreciated companies during transformational moments in their history. Our engagement with these managers and governance initiatives seeks to help accelerate the value creation.

SW

Carr Securities
Research Analyst

April 2009 – December 2013

Sole research analyst conducting fundamental value-oriented equity and capital structure analysis as a generalist. Built models, met with management teams of focus companies and collaborated with notable value-oriented investors to identify and diligence new opportunities.

Asian Capital Management
Research Analyst

January 2008 – March 2009

Conducted fundamental value-oriented equity and capital structure analysis for both long and short positions. Met with management teams and built detailed financial and operating models of target companies.

RBC Capital Markets
Analyst, Global Syndicated & Leveraged Finance

August 2006 – January 2008

Structured leveraged transactions with bank & high yield debt for leveraged buy-outs, acquisitions, dividends and other corporate needs. Built and maintained financial models to achieve optimal transaction outcomes and assess downside scenario risk. Created marketing documents for deals and fielded investor questions on marketed companies.

Kellogg Capital Group
Analyst, Special Situations Group

July 2005 – August 2006

Conducted research on new catalyst-driven opportunities in a time-sensitive manner & diligently maintained portfolio of 100+ stocks. Cultivated relationships with executives at portfolio companies and other target companies. Responsible for identifying opportunities across key strategies of the firm: Bankruptcies, Discount to Net Cash, Litigation, Spin-offs and Stubs; and evaluated investments in adjacent areas: Liquidations, NOL Shells and Private Placements. Created proprietary opportunity databases and strategies, namely the Patent Litigation Database, Bankruptcy Bonds Database, and the Spin-off Database.

Education & Designations

2005: BA Degrees in Economics, Political Economy and International Relations, Tulane University, Cum Laude

2009: Chartered Financial Analyst, CFA Institute

Addition Information

Languages: English- mother tongue; Italian- intermediate conversational; Spanish- basic conversational

Builders Institute, Inc.
Founder and Managing Member

2017 – Present

Steven founded the Builders Institute, an educational non-profit, to bring the message of long-term value creation to a much broader audience. As Greenwood Investors has increasingly looked to support the value-builders managing its investments, the Builders Institute will expand this mission beyond GWI's portfolio.

